

Dirk Albert Lang

1480 Brewerton Drive Sacramento, California 95833
Seeking: Full-Time, on-Site, off site, Permanent position,
Freelance/contractor
916-925-0120 Dirklang@surewest.net

Areas of skill

- Print and prepress
- Web and Development
- Marketing and Advertising
- Purchasing and Inventory control
- Sales and Customer Service
- Adobe CC Software

Areas of Experience

R. Lang Company

Sales Representative

1994-Present

Outside Sales/Maintained Current Accounts, developed new accounts

Telesales/Developed telesales acquiring leads and developing new business

Ordering quoting / Customer Service

Purchasing agent

1988 -1994

Purchasing/developed a system for purchasing control

Inventory Control/ developed a system for providing Raw materials to the floor when needed

Customer service Representative/ Order desk

Overseeing the Research, Design and development of the Tru-Frame Garden Window

Marketing and Advertising

1985-1988

Developed Brochures

Print production

Trade shows development

Trade shows displays and signage

Order Desk/Customer Service

1982-1985

Taking orders/fulfilling customer needs

Purchasing and inventory control/skylights and windows

Areas of Education

A.A. – Art New Media

Los Lois community college

A.A. - Marketing

Los Rios Community College (expected graduation Summer 2016)

Web Publishing Certificate

Los Rios Community College (expected graduation Spring 2017)